

HULL PROTECTION / MAINT. (cont)

- Compound, Wash and Wax Exterior of Land Stored Boat** — Includes labor & materials
 - Hull (rub rail to waterline) — \$16.00/ft.
 - Exterior of non-trawler w/o fly bridge — \$20.00/ft.
 - Exterior of non-trawler with fly bridge — \$22.00/ft.
 - Exterior of trawler w/o fly bridge — \$26.00/ft.
 - Exterior of trawler with fly bridge — \$28.00/ft.
 - Add \$10.00/ft. for extended tops and radar arches
- Paint Out drive with Anti-fouling Paint** — Includes paint & labor
 - Heavily fouled or corroded drives may require additional charges
 - Out drive previously painted w/anti-fouling paint—\$240.00 ea.
 - Out drive not painted with anti-fouling paint—\$424.00 ea.
- Hydro blast Bottom of Wooden or Fiberglass Vessel**
 - \$48.00 per ft. LOA of vessel plus sand at \$12.25 per bag
- Change Zincs** — \$20.00 labor per Zinc plus price of Zinc
 - Shaft Rudder Transom Out drive

BOTTOM PAINTING

- Use Single Season Anti-fouling** (House Paint—Petit Premium Performance)
- Use Multi-season Anti-fouling Paint** (additional cost)
 - **Please call to discuss different options**
 - **Paint Color**
 - Black Blue Red Green
 - Other _____
- Paint Bottom of Fiberglass Boat**—Includes one coat of house paint, labor and light sanding.
 - **Boats 30 ft. or less** — \$13.00 per ft. overall length
 - **Boats 31 ft. to 40 ft.**—\$14.00 per ft. overall length
 - **Boats 41 ft. to 50 ft.**—\$15.00 per ft. overall length
 - **Boats 51 ft. to 60 ft.**—\$16.00 per ft. overall length
 - **Boats over 61 ft.**—\$17.00 plus \$0.50 / each foot over 61
- Paint Bottom of Wooden Boat**—Includes one coat of house paint, labor and light sanding.
 - **Boats 30 ft. or less** — \$15.00 per ft. overall length
 - **Boats 31 ft. to 40 ft.**—\$16.00 per ft. overall length
 - **Boats 41 ft. to 50 ft.**—\$17.00 per ft. overall length
 - **Boats 51 ft. to 60 ft.**—\$18.00 per ft. overall length
 - **Boats over 61 ft.**—\$19.00 plus \$0.50 / each foot over 61
- Paint Bottom of Aluminum Boat**—Includes one coat of house paint, labor and light sanding.
 - **Boats 30 ft. or less** — \$17.00 per ft. overall length
 - **Boats 31 ft. to 40 ft.**—\$18.00 per ft. overall length
 - **Boats 41 ft. to 50 ft.**—\$19.00 per ft. overall length
 - **Boats 51 ft. to 60 ft.**—\$20.00 per ft. overall length
 - **Boats over 61 ft.**—\$21.00 plus \$0.50 / each foot over 61
- Repair Gel-coat Nicks and Scratches**
Located: _____

- Clean and Oil Teak**— Please call and give estimate
- Sand and Varnish**— Please call and give me a quote on:
 - All Exterior Bright work Swim Platform
 - Hand Rails Wooden Masts
 - Wooden Spars Wooden Spreaders

ENGINE / MECHANICAL SERVICES

Notes to prices shown for engine/mechanical services:

- Unless otherwise indicated, prices don't include parts
 - Prices **don't** include a \$10.00 environmental surcharge per engine.
 - Additional charges will be applied for difficult to access engines, transmissions, or components and for highly corroded or frozen parts.
- Recommission Engine(s)**— Additional charges will be required if the fresh water cooling system has to be drained and refilled
 - One Main Engine** (Inboard or I/O)— \$124.00
 - Two Main Engines** (Inboard or I/O)— \$229.00
 - Generator Engine**— \$73.00
 - **Drain and Refill Fresh Water Cooling System**
 - Gas Engine (Inboard or I/O)**— \$94.00 each *
 - Diesel Engine**— Please call and give me an estimate.
- *Plus anti-freeze and disposal of old anti-freeze
- Tune Up Gas Engine**— Boat must be in the water. Parts extra. Includes labor for the following tasks:
 - Changing spark plugs, cap and rotor, cleaning flame arrestor, checking/adjusting ignition timing, checking fuel pressure, checking fuel vacuum, checking belts and fluid lines, servicing control cables, electrical connections, ignition distributor, and carburetor adjustment.
 - Engine less than 80 CID**—\$241.00 first engine, \$193.00 second eng.
 - Engine from 81 to 160 CID**—\$277.00 first engine, \$235.00 second eng.
 - Engine from 161 to 500 CID**— \$317.00 first engine, \$218.00 second eng.
- ☞ **Tune Up Diesel Engine**—Please call and give me an estimate
- ☞ **Change Spark Plugs, Run Engine, Check For Proper Operation**
- 4 cylinder engine** — \$85.00
 - 6 cylinder engine** — \$108.00
 - 8 cylinder engine** — \$122.00
- ☞ **Change Engine Oil & Filters**
- ☞ **Main Engine** ☞ **Generator Engine**
- **Engine less than 500 CID** — \$85.00 each
 - **Engine more than 500 CID** — \$141.00 each
 - **Additional Engines** — \$43.00 each
- ☞ **Change Transmission Oil & Spin-on Filters**
- **Diesel Engine Transmission**—\$98.00 each
- ☞ **Change Transmission Oil Without Filter**
- **Gas Engine**— \$85.00 each
 - **Diesel Engine**— \$96.00 each

ENGINE / MECHANICAL SERVICES (cont.)

Please see notes on previous page

فChange Gas Engine Fuel Filters/Fuel Water Separators

- \$85.00 per hour

Note: Estimates can be requested

فChange Diesel Engine Fuel Filters/Fuel Water Separators

- \$85.00 per hour

Note: Estimates can be requested

فSteam Clean Bilge (includes labor and materials)

- \$101.00 for the first hour, \$70.00 for each additional hour.
- Additional charges may be required for oil zorb pads and hazardous waste disposal for extremely dirty bilges

فVisually Inspect Exterior Components of the Cooling System

- \$51.00 per engine when other mechanical work is being performed on the boat

فClean Out Heat Exchanger

Note: Manufacturers recommend removing and cleaning heat exchangers every other year

- Gas Engine—\$255.00 per heat exchanger
- Diesel Engine— Please call me with an estimate.

فInspect and Grease Sea Cocks, Gate and Ball Valves for Land Stored Boats

- First seacock or valve—\$85.00 each
- Additional— \$58.00 each

Additional charges will apply for difficult to access or frozen seacocks or valves.

فInspect and Adjust Shaft Packing Boxes

- \$85.00 per stuffing box when other mechanical work is being done
- Add \$58.00 per stuffing box and the price of packing, if it needs to be repacked

فInspect Running Gear

- 1st Engine— \$85.00
- 2nd Engine— \$58.00

فChange Lower Unit Oil on Stern Drive — \$85.00 plus Gear Oil

فService Outdrive on Land Stored Boat

- OMC Cobra Outdrive—\$349.00 each
- Alpha Mercruiser Outdrive—\$285.00 each
- Bravo Mercruiser Outdrive—\$371.00 each

فChange Outdrive Water Pump Impeller on Boat

- OMC Cobra Outdrive—\$283.00 each
- Alpha Mercruiser Outdrive—\$369.00 each.
- Bravo Mercruiser Outdrive—\$571.00 each
- Other Types—Estimate on Request

فInstall Outboard Up to 25HP on Boat— \$80.00 per engine

Note : Difficult to access outboard will require additional charges

فChange Lower Unit Oil on Outboard— \$85.00 per engine plus Gear Oil

فRecommission Outboard

- \$38.00 per cylinder (\$45.00 minimum charge)

SYSTEM SERVICES

Notes to prices shown for engine/mechanical services:

- Unless otherwise indicated, prices don't include parts
- Additional charges will be applied for difficult to access system components and for highly corroded or frozen parts
- All prices assume technician is doing more than one task

فRecommission Fresh Water System

- \$102.00 for the first four fixtures
- \$42.00 additional for five or more

فRecommission Ice Maker

- \$42.00 for the first ice maker, \$27.00 each additional

فRecommission Marine Air Conditioner

- \$63.00 for the first A/C unit , \$27.00 each additional

فRecommission Head or Lectra-San Unit of Land Stored Boat

- \$42.00 each head or Lectra-San unit

فRecommission Holding Tank

- \$30.00 each tank

REQUEST FOR ESTIMATES

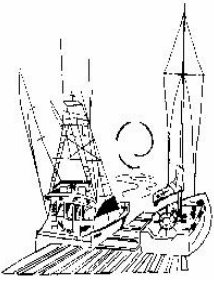
• Performing:

- Re-certification of Fire Safety Equipment
- Painting Awl grip
- Blister Repair
- Canvas Work
- Varnish Work
- Fiberglass Work
- Rewiring or Wiring Repair
- Engine Re-power— Crusader, Mercruiser, Volvo Penta, Yanmar, Detroit Diesel, Ford Marine Power, Caterpillar, Westerbeke

• Installing:

- Generator
- Depth Sounder or Fish Finder
- Radar or Global Positioning System (GPS)
- High Water Bilge Alarm
- Alarm system for boat that calls you if there's a problem
- Alarm System for the engine or generator
- CO2 Detector or Halon System
- Ice Maker or Refrigerator
- Air Conditioner
- Stereo System
- Fly Bridge
- Swim Platform
- Bow or Stern Thruster
- Marine Battery Charger
- Roller Furling
- Satellite TV System

• Other:



POINT LOOKOUT MARINA

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Service Dept. Fax 301-872-9001

Marina Office 301-872-5000
Marina Office Fax 301-872-4033

16244 Miller's Wharf Road
Ridge, Maryland 20680

service@pointlookoutmarina.com

Additional Work, Comments, Concerns or Special Instructions

1. **PAYMENT IN FULL IS DUE UPON COMPLETION OF JOB . Marina will not release vessel until paid in FULL.**
2. Payments are to be in cash, check or credit card (Visa, MasterCard, Discover). **For credit card payments larger than \$1000.00 Marina will add a 2.5% fee.**
3. You will be billed at 2.5 percent per month on balances which are 30 or more days past due, 5% after 90 days.
4. In any legal proceedings commenced by the Marina against the Customer to collect any charges related hereunder, it is agreed that the Marina shall be entitled to collect from the Customer, cost of such proceedings including reasonable attorney fees which shall be deemed to be 1/3 of the recovered amount.

By signing below, I authorize the services checked and agree to all of the terms and conditions above.

(Customer's Signature)

(Date)